



TO: FERNCO Storm Drain Customers
 DATE: December 2, 2005
 RE: Part Number Change

IMPORTANT NOTICE!

Effective immediately, the part numbers have changed on FERNCO's Storm Drain. This decision is in response to your requests in order to eliminate inventory control "quantity" issues that may have been created by the old part numbers.

The new FERNCO Storm Drain part numbers and description are as follows:

<u>NEW PART NO.</u>	<u>Old Part #</u>	<u>DESCRIPTION</u>	<u>CARTON QUANTITY</u>	<u>LIST PRICE EA.</u>
FSD-CHGG	FSD-DSG	STORM DRAIN CHANNEL W/ GREY GRATE (Boxed)	9	\$68.65
FSD-GP3G	FSD-GP3G	STORM DRAIN GARAGE PACK	3	\$205.95
FSD-90CGG	FSD-90CDG	STORM DRAIN 90 DEGREE CORNER - GREY GRATE	4	\$34.95
FSD-EC	FSD-EC10	STORM DRAIN END CAP	10	\$8.67
FSD-EO	FSD-EO10	STORM DRAIN END OUTLET	10	\$8.67
FSD-LG	FSD-LG10	STORM DRAIN LEAF GUARD	10	\$8.67
FSD-CH		STORM DRAIN REPLACEMENT CHANNEL <u>ONLY</u>	PART	\$43.85
FSD-GG		STORM DRAIN REPLACEMENT GREY GRATE <u>ONLY</u>	PART	\$38.55

These new part numbers will reflect FERNCO sending you "one description unit" for every one piece order. However, due to the nature of the product, it is imperative that your order quantities are in multiples of the respective carton quantity. Example order:

27 FSD-CHGG receive 27 pieces of Storm Drain channel w/ grate in 3 display boxes

We apologize for any inconvenience caused by these part number changes. Please feel free to contact us should you have any additional questions.

Thank you for your business. And, have a safe and Happy Holiday season!

The FERNCO Sales Team

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