



103 International Drive
Peachtree City, GA 30269
Phone: 678-829-1700
Toll Free: 1-800-621-9419
Fax: 1-678-829-1666

February 1, 2017

To Our Valued Partners,

Rinnai designs and produces smarter home heating products that deliver superior comfort, convenience and reliability. Our dedication to providing innovative home heating gas appliances continues to exceed our customers' expectations and lead the industry in reliability and support.

Last year, Rinnai repositioned our Condensing Boilers with a competitive pricing realignment. This strategic decision put Rinnai's line of boilers at market price-points within the budgets of more contractors and owners. Rinnai will continue to aggressively price our boilers and accessories; there will be no price adjustments for 2017.

For the 2017/2018 Heating Season, the ENERGY SAVER® Direct Vent and Vent-Free Fan Convector products will receive a modest price adjustment to reflect the addition of our Wall Thermostat control feature.

- Direct Vent 4.9%
- Vent Free 4.9%
- Boilers No Change
- Venting & Accessories No Change

As Rinnai continues to bring value and technology to the market, we are pleased to announce that in the third quarter of 2017, we will launch a new Direct Vent Wall Furnace with a **Wall Thermostat** feature. This feature will allow the installer to provide a wide variety of wall thermostats for the convenience of the end-user. From the simplest thermostats to Wi-Fi-enabled, programmable thermostats that can be remotely operated by smartphones, our new Direct Vent Wall Furnace will once again prove a value to the user and a unique reason to support Rinnai.

We will also continue to support our aggressive **Early Commitment Program** that allows for additional discounts on orders placed for Rinnai Direct Vent Wall Furnaces, Vent-Free Fan Convectors, and Condensing Boilers as well as our Live Burn Program that allows dealers and contractors the opportunity to have a live display.

Should you have any questions, please contact your local Sales Representative or Sales Manager.

Thank you for your business and continued support.

Sincerely,

Tim Wiley
Vice President of Sales

Jason Fitzsimmons
Heating National Sales Manager

Live Burn Program 2017 Distributor/Dealer Claim Form

The distributor of record will receive credit upon documentation and verification of all information to Rinnai.

Rinnai distributors or independent dealers/contractors/installers can receive the below Live Burn allowances:

- ✓ \$400 credit for a Rinnai EnergySaver® Direct Vent Wall Furnace Model EX22C
- ✓ And/or a \$100 credit for a Rinnai Vent-Free Fan Convector Model FC824

Units must be purchased, installed, and operational in a “viewable” showroom/counter area between **January 1, 2017 and December 31, 2017**. Maximum credit is \$500 per showroom/counter area.

DEALER/CONTRACTOR/INSTALLER INFORMATION (Please Print):		
Business Name (legal business name-checks will be made out to this name)*		
Installer Name*		
Street Address*		
City*	State/Province*	Zip/Postal Code*
Phone*	Email	
Rinnai Model Number*	Serial Number*	

*Required

Required Documentation:

- Completed Live Burn Promotion Form
- Photograph of unit/units installed in showroom/counter area
- Copy of invoice for the purchased unit from a Rinnai distributor.
- **If this is initial financial set-up with Rinnai, completed standard IRS W-9 form.**

How to claim your Live Burn Credit:

- Customers must purchase a Rinnai qualifying product between January 1, 2017 and December 31, 2017. All installations must be completed by January 15, 2018.
- Complete this claim form and attach required documentation. Claim must be postmarked by January 15, 2018.
- Limit one credit per customer or showroom or while supplies last.
- No product returns are allowed.

Submit claim form and required documentation to:

Rinnai American Corporation
ATTN: Live Burn Promotion –Sales Operations
103 International Drive
Peachtree City, GA 30269

OR

Email required documentation: liveburnpromotion@rinnai.us

Please address all inquiries to your Rinnai Representative or Area Manager.

By executing this agreement, I agree to abide by and honor the terms and conditions of this Rinnai Promotion Plan including submitting for claims as defined in this program.

Authorized Dealer/Contractor/Installer Signature*

Name & Title (Please Print)*

Date



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March 1, 2017

To Our Valued Partners,

We appreciate your continued commitment and support in promoting the family of Rinnai Products and Services. We are pleased to announce Rinnai's 2017 Early Commitment Program for our Energy Saver® Direct Vent Wall Furnaces, Vent-Free Fan Convector, and Condensing Boilers. Rinnai is committed to increasing your sales and encourages you to take advantage of this program. After review, please contact any Rinnai Team Member for assistance or clarification.

Program Summary:

Pricing for the Early Commitment Program ("ECP") is derived from the 2017/2018 Heating and Condensing Boiler programs to distribution partners.

Program Period:

Effective **April 3, 2017**, thru **May 31, 2017**, orders must be received no later than **May 31, 2017**

Program Qualifications:

- Minimum purchase:
 - **75** Direct Vent Wall Furnaces/Vent-Free Fan Convector (combined to achieve min. purchase)
And / Or
 - **12** Condensing Boilers
- Qualifying ECP orders are eligible for a 5% discount based on the applicable multiplier(s) per the program. Venting and accessory orders will receive a 5% discount from the program multiplier. Eligible discount will be applied to the total invoice value before freight.
- Qualifying ECP orders may be split into two (2) release dates which must be indicated on the initial purchase order. The first release quantity will be no less than 50 DV Wall Furnaces/Vent-Free Fan Convector or 12 condensing boiler units. Orders are to ship no later than **September 29, 2017**. The final ship date must be no later than **December 1, 2017**.
- One (1) qualifying fill-in-order will receive a 5% discount on the applicable multiplier(s). Eligible discount will be applied to the total invoice value before freight. A separate purchase order must be received no later than **November 21, 2017**. Full freight allowed (FFA) on the order of 12 units or more; Prepay and add (PPA) to invoice for quantities less than 12 units.
- **Job quotes excluded from program.**
- Current E-Series close out boilers are only available while supplies last. No rebalance or re-value of current inventory will be considered (i.e. pricing adjustments).

Program conditions:

- Rinnai Standard Terms and Conditions of Sale apply.
- The purchasing entity must comply with distribution agreement and its contents.
- Approved product returns are subject to a 25% restocking fee. The customer is responsible for return freight to designated warehouse.

Sincerely,



Tim Wiley
Vice President of Sales



Jason Fitzsimmons
Heating National Sales Manager

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Program Summary:

Pricing for finished goods, venting, and accessories is derived from the suggested list price times the specified multiplier stated below for the following price sheets:

2017/2018 CONDENSING BOILERS SUGGESTED LIST PRICE

Program Period:

Effective April 1, 2017, and ending March 31, 2018.

Products will be purchased according to the following multiplier(s):

<u>Condensing Boiler Units:</u>		<u>Multiplier</u>
Tier 1	12 Units or less	.599
Tier 2	13-48 Units	.588
Tier 3	49-99 Units	.577
Tier 4	100 Units or more	.566
Q Premier Boilers		.566
Venting		.460
Accessories		.632

Freight:

- Full freight allowed (FFA) on 12 units or more, or when ordered with qualifying FFA quantities of other product categories.
- Prepaid and add (PPA) to invoice for quantities less than 12 units.
- Individual venting & accessory orders greater than \$2,000 will qualify for full freight allowed (FFA) while orders less than \$2,000 will incur freight as prepaid and add (PPA) to the invoice.

Program Conditions:

- Rinnai Standard Terms and Conditions of Sale apply.
- Purchasing entity must comply with distribution agreement and its contents.
- Approved product returns are subject to a 25% restocking fee. The customer is responsible for return freight to designated warehouse.



Condensing Gas Boilers

SUGGESTED LIST PRICE

Effective April 1, 2017

Rinnai[®]

E-Series Refined

Rinnai offers E-Series wall-mounted, condensing gas boilers that can be easily retro-fitted to replace traditional, less efficient boilers or provide simple, space-saving installation in new builds. All six E-Series models feature Rinnai's exclusive stainless steel heat exchanger to deliver unparalleled performance and efficiency. **Priced to meet the budgets of most projects, these boilers make choosing Rinnai possible for more contractors and more owners.**

Rinnai E-Series Wall-Mounted Condensing Gas Boilers



- ENERGY STAR® Qualified
- Ultra Efficient Condensing Technology, Up to 95.5% AFUE
- Stainless Steel Boiler Heat Exchanger
- Natural Gas and Propane Models Available
- Limited 12 Year Heat Exchanger Warranty, 2 Years Parts, 1 Year Labor¹⁾
- Approved Venting: Polypropylene, Stainless Steel, **PVC**, CPVC
- Optional Low Loss Header Plumbing Kit
- Ships with the following:
 - Fully Modulating Boiler Circulation Pump
 - Outdoor Reset Sensor
 - Standard Concentric Venting and Two Pipe PVC Adaptor⁵⁾
 - Wall Mounting Bracket
 - Standard M-NPT connections for DHW and System heating

MODEL NO. ²⁾	GAS TYPE	MIN/MAX INPUT BTU (HEATING)	MIN/MAX INPUT BTU (DIRECT HOT WATER)	MAX FLOW RATE DOMESTIC HOT WATER	AFUE	BOILER DIMENSIONS (W x H x D) ³⁾	WEIGHT ⁴⁾	LIST PRICE
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E SERIES Combi Boilers

E50CRN ⁵⁾	NG	13,600 / 50,000	13,600 / 85,000	2.1 GPM (75° F Delta T)	95.6%	20" x 26" x 16"	96 lbs (44 kg)	\$2,580
E75CRN	NG	13,600 / 75,000	13,600 / 85,000	2.1 GPM (75° F Delta T)	95.5%	20" x 26" x 16"	96 lbs (44 kg)	\$2,790
E75CRP	LP	37,000 / 75,000	37,000/85,000					\$2,790
E110CRN	NG	26,000 / 110,000	26,000 / 130,000	3.2 GPM (75° F Delta T)	95.5%	20" x 34" x 16"	110 lbs (50 kg)	\$3,015
E110CRP	LP	59,000 / 110,000	59,000/130,000					\$3,015

NEW E SERIES Heat Only Boilers

E60SRN	NG	13,600 / 60,000	N/A	N/A	95.6%	20" x 26" x 16"	90 lbs (41 kg)	\$2,190
E60SRP	LP	37,000 / 60,000						\$2,190
E85SRN	NG	13,600 / 85,000	N/A	N/A	95.4%	20" x 26" x 16"	90 lbs (41 kg)	\$2,395
E85SRP	LP	37,000 / 85,000						\$2,395
E110SRN	NG	26,000/110,000	N/A	N/A	95.5%	20" x 34" x 16"	103 lbs (47 kg)	\$2,600
E110SRP	LP	59,000 / 110,000						\$2,600

NOTE:

- 1) Warranty may change depending on application and use. For complete warranty details, visit www.rinnai.us/warranty or call 1-800-621-9419.
- 2) "C" in the model number is for "Combi", "S" is for "System" or "Solo", "R" is for packaged without Low Loss Header and Expansion Tank
- 3) Boiler dimensions are only for the unit and shipping package not included.
- 4) Weight specification is for shipping weight.
- 5) E50CR model does not include the Concentric Flue Adaptor or Flow Switch

E-Series Closeout

Rinnai offers the E-Series wall-mounted, condensing gas boilers with **Low Loss Header** and **Expansion Tank** that can be easily retro-fitted to replace traditional, less efficient boilers or provide simple, space-saving installation in new builds. All seven models feature Rinnai's exclusive stainless steel heat exchanger to deliver unparalleled performance and efficiency.

Rinnai Wall-Mounted Condensing Gas Boilers



- ENERGY STAR® Qualified
- Ultra Efficient Condensing Technology, Up to 95.6% AFUE
- Stainless Steel Boiler Heat Exchanger
- Natural Gas and Propane Models Available
- Limited 12 Year Heat Exchanger Warranty, 2 Years Parts, 1 Year Labor¹⁾
- Approved Venting: Polypropylene, Stainless Steel, PVC, CPVC
- Ships with the following:
 - Low Loss Header Plumbing Kit²⁾
 - Fully Modulating Boiler Circulator - Q Series
 - Three Stage Boiler Circulator - E Series
 - Standard Concentric Venting and Two Pipe PVC Adaptor
 - Wall Mounting Bracket

MODEL NO.	GAS TYPE	MIN/MAX INPUT BTU (HEATING)	MIN/MAX INPUT BTU (DIRECT HOT WATER)	MAX FLOW RATE DOMESTIC HOT WATER	AFUE	BOILER DIMENSIONS (W x H x D)	WEIGHT	HEADER DIMENSIONS (W x H x D)	WEIGHT	LIST PRICE
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E SERIES (includes Low Loss Header Plumbing Kit and Expansion Tank)

E50CN ²⁾	NG	13,600 / 50,000	17,000/85,000	2.1 GPM (75° F Delta T)	95.6%	20" x 26" x 16"	91 lbs (41 kg)	Not Included		\$2,475
E75CN	NG	17,000/75,000	17,000/85,000	2.1 GPM (75° F Delta T)	95.5%	20" x 26" x 16"	86 lbs (39 kg)	16"x 16" x 6"	17 lbs (8 kg)	\$3,350
E75CP	LP	37,000/75,000	37,000/85,000							\$3,350
E110CN	NG	26,000/110,000	26,000/130,000	3.2 GPM (75° F Delta T)	95.5%	20" x 34" x 16"	88 lbs (40 kg)	16"x 16" x 6"	17 lbs (8 kg)	\$3,700
E110CP	LP	59,000/110,000	59,000/130,000							\$3,700

NOTE: Weight specification is for shipping weight. "C" in the model number is for "Combi", "S" is for "System" or "Solo"

1) Warranty may change depending on application and use. For complete warranty details, visit www.rinnai.us/warranty or call 1-800-621-9419.

2) E50C model does not include the Low Loss Header, Expansion Tank, Concentric Flue Adaptor or Flow Switch

Rinnai offers Q-series (Combi/Heat Only wall-mounted) and QP-Series (All-in-One), condensing gas boilers that can be easily retro-fitted to replace traditional, less efficient boilers or provide simple, space-saving installation in new builds. All seven (Q&QP) models feature Rinnai's exclusive stainless steel heat exchanger to deliver unparalleled performance and efficiency.

Rinnai Q Series Wall-Mounted Condensing Gas Boilers



- ENERGY STAR® Qualified
- Ultra Efficient Condensing Technology, Up to 95.4% AFUE
- Stainless Steel Boiler Heat Exchanger
- 6 gallon stainless steel charged indirect tank (Q175C)
- Natural Gas and Propane Models Available
- Limited 12 Year Heat Exchanger Warranty, 2 Years Parts, 1 Year Labor¹⁾
- Approved Venting: Polypropylene, Stainless Steel, PVC, CPVC
- Ships with the following:
 - Low Loss Header Plumbing Kit
 - Fully Modulating Boiler Circulation pump
 - Standard Concentric Venting and Two Pipe PVC Adaptor
 - Wall Mounting Bracket

MODEL NO. ²⁾	GAS TYPE	MIN/MAX INPUT BTU (HEATING)	MIN/MAX INPUT BTU (DIRECT HOT WATER)	MAX FLOW RATE DOMESTIC HOT WATER	AFUE	BOILER DIMENSIONS (W x H x D) ³⁾	WEIGHT	HEADER DIMENSIONS (W x H x D)	WEIGHT ⁴⁾	LIST PRICE
Q85SN	NG	17,000 / 85,000		Indirect tank compatible	95.4%	20" x 27" x 15"	110 lbs (50 kg)	16"x18"x6"	19 lbs (9 kg)	\$3,915
Q130SN	NG	26,000 / 130,000		Indirect tank compatible	95.4%	20" x 27" x 15"	117 lbs (53 kg)	16"x18"x6"	19 lbs (9 kg)	\$4,250
Q130SP	LP	59,000 / 130,000	\$4,250							
Q175SN	NG	35,000 / 175,000		Indirect tank compatible	95.0%	26" x 27" x 15"	141 lbs (64 kg)	20"x19"x6"	23 lbs (10 kg)	\$4,800
Q175SP	LP	74,000 / 175,000	\$4,800							
Q175CN	NG	35,000 / 175,000		4.1 GPM (75° F Delta T)	95.0%	40" x 27" x 15"	196 lbs (89 kg)	20"x19"x6"	23 lbs (10 kg)	\$5,800
Q175CP	LP	74,000 / 175,000	\$5,800							
Q205SN	NG	41,000 / 205,000		Indirect tank compatible	95.0%	26" x 27" x 15"	141 lbs (64 kg)	20"x19"x6"	23 lbs (10 kg)	\$5,200
Q205SP	LP	74,000 / 205,000	\$5,200							

Rinnai Q Premier Gas Boilers



- Ultra Efficient at 95.4% AFUE
- Stainless Steel Boiler Heat Exchanger
- Natural Gas (Propane Conversion Kits available)
- 24-gallon stainless steel charged indirect tank
- Modulating boiler pump
- Fully-assembled system for easy installation
- 5:1 turn down ratio
- A complete solution — no sourcing components
- Multiple plumbing and venting options for installation flexibility
- Designed for zero-clearance installations
- Approved Venting: Polypropylene, Stainless Steel, PVC, CPVC
- Warranty: 12-year heat exchanger, 12-year tank, 2 year parts and 1-year labor¹⁾
- Integrated low loss header

MODEL NO.	GAS TYPE	MIN/MAX INPUT BTU	FIRST HOUR RATING (GALLONS)	AFUE	DIMENSIONS (W x H x D) ³⁾	WEIGHT ⁴⁾	LIST PRICE
QP130N	NG	26,000 / 130,000	211	95.4%	24" x 62" x 25"	243 lbs (110.2 kg)	\$6,500

NOTE:
 1) Warranty may change depending on application and use. For complete warranty details, visit www.rinnai.us/warranty or call 1-800-621-9419.
 2) "C" in the model number is for "Combi", "S" is for "System" or "Solo", "QP" is for "Q Premier" All-in-One system
 3) Boiler dimensions are only for the unit and shipping package not included.
 4) Weight specification is for shipping weight.



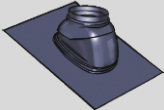
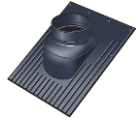
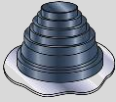
Venting for Condensing Technology

ITEM NO.	IMAGE	PRODUCT DESCRIPTION	LIST PRICE
184162PP*	0611	Condensing Roof Discharge Termination 20" (above roof)	\$90
223177PP*	5090	Condensing 21" Horizontal Termination Kit	\$94
224077PP*	5008	Condensing 45 Degree Vent Pipe Elbow (2	\$50
224078PP*	5010	Condensing 90 Degree Vent Pipe Elbow	\$36
224087PP*	5009	Condensing 10" Vent Pipe Extension	\$32
224079PP*		Condensing 19.5" Vent Pipe Extension	\$40
224080PP*		Condensing 39" Vent Pipe Extension	\$47
224047PP*	5092	Condensing Raised Horizontal Termination Kit (snorkel)	\$380

*Polypropylene Venting Components



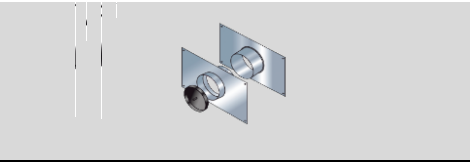

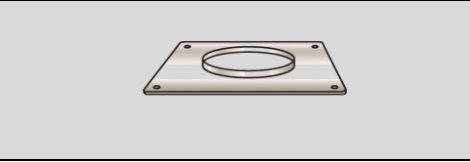


Venting for Condensing Technology - Cont.

ITEM NO.	IMAGE	PRODUCT DESCRIPTION	LIST PRICE
223186PP*		19" Condensing Horiz Term Diverter Kit	\$100
710342		Rubber Wall Plate (white)	\$7
710602		Rubber Wall Plate (black)	\$7
146141		Roof Flashing Assembly-Flat	\$40
50171949		Tile/Shingle Roof Flashing - 1/12 to 6/12 pitch	\$78
50171961		Tile/Shingle Roof Flashing - 6/12 to 12/12 pitch	\$78
50171954		Tile/Shingle Roof Flashing - 8/12 to 16/12 pitch	\$78
189950		Shingle Roof Flashing - 1/12 to 6/12 pitch	\$71
189951		Shingle Roof Flashing - 6/12 to 12/12 pitch	\$71
189952		Shingle Roof Flashing - 8/12 to 16/12 pitch	\$71
242141		Flashing for Metal Roof	\$136
169044		Pipe Clamp	\$7

*Polypropylene Venting Components



Venting for Condensing Technology - Cont.

ITEM NO.	IMAGE	PRODUCT DESCRIPTION	LIST PRICE
224045		Thimble (1 kit per box)	\$58
224042		Universal Bug Guard	\$130
224097† SUPERCEDED BY 224049		Metal Pass Through Plate (Limited Supply)	\$34
224049		Vent Support Bracket	\$43
102000012		Horizontal Flashing Panel	\$14

† Limited Supply

Accessories for Boilers

ITEM NO.	PRODUCT DESCRIPTION	LIST PRICE
803000011	RS100 Room Controller (All Models Excluding Q Premier)	\$300
804000013	3-Way Diverter Valve Kit Q85S & Q130S	\$240
804000014	3-Way Diverter Valve Kit Q175S & Q205S	\$240
804000061	E-Series Low Loss Header Kit (LLH, T/P Gauge, Valves, PRV)	\$460
804000071	E75C, E110C Side Mount for Low Loss Header Kit	\$315
804000072	Q85S, Q130S Side Mount Low Loss Header Kit	\$420
804000073	Q175S, Q175C, Q205S Side Mount Low Loss Header Kit	\$525
804000079*	Pre-Bend Connect Kit for Q Premier (LEFT)	\$500
804000080*	Pre-Bend Connect Kit for Q Premier (RIGHT)	\$500
804000081*	Pre-Bend Connect Kit for Q Premier (TOP)	\$500
804000074	Kit, Condensate Neutralizer (All Models)	\$85
805000040	Flue Gas Sensor with Cable (All Models)	\$70
808000025	Air Intake Filter (All Models)	\$132
809000024	Boiler Tool Kit (All Models)	\$72
809000114	Refill, Condensate Neutralizer (All Models)	\$30
803000015	Flow Switch Conversion Kit / E50C	\$176
808000023	Concentric Flue Adaptor / E50C	\$32
MIVK-T-LW	Plumbing Isolation Valve Kit, Compact design, Ease in Flushing	\$109

* Pre-Bend Connect Kits are optional accessories for ease of installation.

Rinnai is continually updating and improving products; therefore, specifications and pricing are subject to change without prior notice. Local, state, provincial, federal and national gas fuel codes must be adhered to prior to installation. FOB Rinnai Georgia, Nevada.

Accessories for Boilers

ITEM NO.	PRODUCT DESCRIPTION	LIST PRICE
Gas Conversion kits for NG to LP		
803000014	NG to LP Conversion Kit for E50C/E50CR	\$48
803000016	NG to LP Conversion Kit for E60SR	TBD
804000015	NG to LP Conversion Kit for E75C/E75CR	\$70
803000018	NG to LP Conversion Kit for E85SR	TBD
804000016	NG to LP Conversion Kit for E110C/E100CR	\$70
803000020	NG to LP Conversion Kit for E110SR	\$70
804000017	NG to LP Conversion Kit for Q85S	\$135
804000018	NG to LP Conversion Kit for Q130S	\$135
804000089	NG to LP Conversion Kit for Q175S [replaces 804000019]	\$392
804000090	NG to LP Conversion Kit for Q175C [replaces 804000021]	\$392
804000091	NG to LP Conversion Kit for Q205S [replaces 804000020]	\$392
804000082	NG to LP Conversion Kit for QP85N	\$132
804000083	NG to LP Conversion Kit for QP130N	\$132

Gas Conversion kits for LP to NG		
803000017	LP to NG Conversion Kit for E60SR	TBD
804000023	LP to NG Conversion Kit for E75C/E75CR	\$70
803000019	LP to NG Conversion Kit for E85SR	TBD
804000024	LP to NG Conversion Kit for E110C/E100CR	\$135
803000021	LP to NG Conversion Kit for E110SR	\$135
804000025	LP to NG Conversion Kit for Q85S	\$135
804000026	LP to NG Conversion Kit for Q130S	\$135
804000027	LP to NG Conversion Kit for Q175S	\$135
804000028	LP to NG Conversion Kit for Q205S	\$135
804000029	LP to NG Conversion Kit for Q175C	\$135

Rinnai is continually updating and improving products; therefore, specifications and pricing are subject to change without prior notice. Local, state, provincial, federal and national gas fuel codes must be adhered to prior to installation. FOB Rinnai Georgia, Nevada.

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Program Summary:

Pricing for finished goods, venting, and accessories is derived from the suggested list price times the specified multiplier stated below for the following price sheets:

2017/2018 ENERGY SAVER® DIRECT VENT WALL FURNACE SUGGESTED LIST PRICE **2017/2018 VENT-FREE FAN CONVECTOR SUGGESTED LIST PRICE**

Program Period:

Effective April 1, 2017 and ending March 31, 2018.

Products will be purchased according to the following multiplier(s):

<u>Direct Vent & Vent-Free Fan Convector Units*</u>		<u>Multiplier</u>
Tier 1	11 Units or less	.49
Tier 2	12 to 99 Units	.47
Tier 3	100 Units or more	.45
Venting		.46
Accessories		.46

*Direct Vent & Vent-Free Fan Convectors may be combined to achieve tier pricing.

Freight:

- Full freight allowed (FFA) on 12 units or more, or when ordered with qualifying FFA quantities of other product categories.
- Prepaid and add (PPA) to invoice for quantities less than 12 units.
- Individual venting & accessory orders greater than \$2,000 will qualify for full freight allowed (FFA) while orders less than \$2,000 will incur freight as prepay and add (PPA) to the invoice.

Program Conditions:

- Rinnai Standard Terms and Conditions of Sale apply.
- Purchasing entity must comply with distribution agreement and its contents.
- Approved product returns are subject to a 25% restocking fee. The customer is responsible for return freight to designated warehouse.



EnergySaver® Direct Vent Wall Furnaces

SUGGESTED LIST PRICE

Effective April 1, 2017

Rinnai®

Available 3Q2017

With Rinnai EnergySaver® Direct Vent Wall Furnaces, no ductwork means easy and quick installation. In 2017, Rinnai is proud **Wall Thermostat Control**

The installer can use a variety of wall thermostats; from the simplest models to the most sophisticated, programmable thermostats. Customer can control their Direct Vent Wall Furnaces using the newest generation of smartphone enabled Wi-Fi. Please visit www.Rinnai.US for more information.

Direct Vent Wall Furnaces *(New Wall Thermostat Feature)*



- Easy Operation, One-Touch Ignition
- 7-Stage Modulating Gas Valve and Blower Control
- ICC Certified
- Gas Type is Field Convertible
- Automatic Restart Function
- FOT-151 Kit Included (Termination A)
- Temperature in Celsius or Fahrenheit
- Standby Power Less than 1 Watt
- 10 Years Heat Exchanger Warranty, 5 Years Parts, 2 Year Labor ¹⁾
- NEW Wall Thermostat Connection capable with Connection Kit ²⁾
- **All DV "T" models are Wall Thermostat READY**

MODEL NO.	GAS TYPE ³⁾	MIN/MAX INPUT BTU	AFUE	DIMENSIONS (W x H x D)	WEIGHT ⁴⁾	LIST PRICE
EX08CT (Beige only)	NG	3,000/8,000	82%	18 1/4" x 27 3/8" x 10 1/8"	46 lbs (20.9 kg)	\$1,385
	LP		83%			
EX11CT (Beige only)	NG	5,500/11,000	81%	18 1/4" x 27 3/8" x 10 1/8"	46 lbs (20.9 kg)	\$1,657
	LP	5,700/11,000	82%			
EX17CT (Beige only)	NG	8,200/16,700	81%	29 7/8" x 22 7/8" x 10 1/8"	57 lbs (25.8 kg)	\$1,983
	LP		82%			
EX22CT (Beige) EX22CWT (White)	NG	8,200/ 21,500	81%	29 7/8" x 22 7/8" x 10 1/8"	57 lbs (25.8 kg)	\$2,192
	LP	8,200/ 20,700	82%			
EX38CT (Beige) EX38CWT (White)	NG	13,200/38,400	80%	36 5/8" x 26 3/8" x 12 5/8"	88 lbs (40 kg)	\$2,612
	LP	13,200/36,500	80%			
204000045 (Accessory)		Wall Thermostat Installation Kit (US Market Only)				\$80
204000048 (Accessory)		Wall Thermostat Installation Kit (Canadian Market Only)				\$87

NOTE: 1) Warranty may change depending on application and use. For complete warranty details, visit www.rinnai.us/warranty or call 1-800-621-9419.
 2) Require Rinnai Wall Thermostat Installation Kit 204000045 or 204000048 with customer supplied thermostat (2 or 3 wire type)
 3) When ordering, please specify gas type with a "P" for Propane and a "N" for Natural Gas.
 4) Weight specification is for shipping weight.

CONVERSION KITS

ITEM NO.	TO NG	TO LP	LIST PRICE
EX08C	204000033	204000037	\$11
EX11C	204000034	204000038	\$11
EX17C	204000035	204000039	\$11
EX22C / EX22CW	204000036	204000040	\$11
EX38C / EX38CW	203000001	203000002	\$95

Designed to constantly monitor room temperatures, the Rinnai Direct Vent Wall Furnaces feature unique modulating technology that responds immediately to even the smallest temperature fluctuations.

Direct Vent Wall Furnaces *(While Supplies Last)*



- Easy Operation, One-Touch Ignition
- 7-Stage Modulating Gas Valve and Blower Control
- ICC Certified
- Gas Type is Field Convertible
- Automatic Restart Function
- FOT-151 Kit Included (Termination A)
- Temperature in Celsius or Fahrenheit
- Standby Power Less than 1 Watt
- 10 Years Heat Exchanger Warranty, 5 Years Parts, 2 Year Labor¹⁾

MODEL NO. ²⁾	GAS TYPE ²⁾	MIN/MAX INPUT BTU	AFUE	DIMENSIONS (W x H x D)	WEIGHT ³⁾	LIST PRICE
EX08C (Beige only)	NG	3,000/8,000	82%	18 1/4" x 27 3/8" x 10 1/8"	46 lbs (20.9 kg)	\$1,385
	LP		83%			
EX11C (Beige only)	NG	5,500/11,000	81%	18 1/4" x 27 3/8" x 10 1/8"	46 lbs (20.9 kg)	\$1,657
	LP	5,700/11,000	82%			
EX17C (Beige only)	NG	8,200/16,700	81%	29 7/8" x 22 7/8" x 10 1/8"	57 lbs (25.8 kg)	\$1,983
	LP		82%			
EX22C (Beige) EX22CW (White)	NG	8,200/ 21,500	81%	29 7/8" x 22 7/8" x 10 1/8"	57 lbs (25.8 kg)	\$2,192
	LP	8,200/ 20,700	82%			
EX38C (Beige) EX38CW (White)	NG	13,200/38,400	80%	36 5/8" x 26 3/8" x 12 5/8"	88 lbs (40 kg)	\$2,612
	LP	13,200/36,500	80%			

NOTE: 1) Warranty may change depending on application and use. For complete warranty details, visit www.rinnai.us/warranty or call 1-800-621-9419.
2) When ordering, please specify gas type with a "P" for Propane and a "N" for Natural Gas.
3) Weight specification is for shipping weight.

CONVERSION KITS

ITEM NO.	TO NG	TO LP	LIST PRICE
EX08C	204000033	204000037	\$11
EX11C	204000034	204000038	\$11
EX17C	204000035	204000039	\$11
EX22C / EX22CW	204000036	204000040	\$11
EX38C / EX38CW	203000001	203000002	\$95

Venting for Direct Vent Wall Furnaces

ITEM NO.	IMAGE	PRODUCT DESCRIPTION	LIST PRICE
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VENT TERMINATION FOR ALL DIRECT VENT WALL FURNACES

FOT-150		S Vent (3" - 4 1/2")	\$115
FOT-151		A Vent (4 1/2" - 9 1/2") Included with each unit	\$117
FOT-152		B Vent (9 1/2" - 15 3/4")	\$156
FOT-153		C Vent (15 3/4" - 23 5/8")	\$156
FOT-154		D Vent (23 5/8" - 31 1/2")	\$233

EXTENSION FOR EX11C

FOT-158		Elbow	\$56
FOT-201	---	Long Elbow w/Intake Hose	\$83
FOT-155		12" - 20" Vent Pipe Extension	\$102
FOT-156		21" - 40" Vent Pipe Extension	\$149
FOT-157		60" - 80" Vent Pipe Extension	\$183

EXTENSION FOR EX17C / EX22C

FOT-158		Elbow	\$56
FOT-201	---	Long Elbow w/Intake Hose	\$83
FOT-219	---	11" - 20" Vent Pipe Extension	\$115
FOT-220	---	21" - 40" Vent Pipe Extension	\$154
FOT-221	---	60" - 80" Vent Pipe Extension	\$250

EXTENSION FOR EX38C

FOT-102	---	11" - 20" Vent Pipe Extension	\$125
FOT-103	---	21" - 40" Vent Pipe Extension	\$160
FOT-114	---	60" - 80" Vent Pipe Extension	\$207
FOT-115	---	Elbow	\$59

Accessories for Direct Vent Wall Furnaces

EXTENSION PIPE COVER KITS & WALL THERMOSTAT INSTALLATION KITS			
FOT-132 ¹⁾	---	Manifold Cover A for ES38, ES38W	\$175
FOT-133 ¹⁾	---	Straight Cover A for ES38, ES38W	\$238
FOT-134 ¹⁾	---	Elbow Cover A for ES38, ES38W	\$107
FOT-140 ¹⁾	---	Manifold Cover B for EX11C, EX17C, EX22C(W)	\$165
FOT-142 ¹⁾	---	Elbow Cover B for EX11C, EX17C, EX22C(W)	\$102
204000045	---	Wall Thermostat Installation Kit (US Market Only)	\$80
204000048	---	Wall Thermostat Installation Kit (Canadian Market Only)	\$87

NOTE: 1) Special order, confirm leadtimes.

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Vent-Free Fan Convectors

SUGGESTED LIST PRICE

Effective April 1, 2017

Rinnai®

Rinnai's Vent-Free Fan Convector are the perfect solution for rooms that are hard to heat. Incorporating a convection fan, this gas-fired appliance evenly distributes comfortable warm air to eliminate cold spots in the most challenging installations.

Vent-Free Fan Convector



- Cool-to-the-touch cabinet
- Modulating Technology
- Programmable Thermostat
- Child-Safety Lock
- Electronic Ignition - No Pilot Light
- Tilt Switch
- Push-Button, Electronic Ignition
- Approved to 5,200 ft. above sea level
- Warranty: 3-year on parts¹⁾

MODEL NO. ²⁾	GAS TYPE ²⁾	INPUT RANGE (BTU) (LOW/HIGH)	CFM (LOW/HIGH)	DIMENSIONS (W x H x D)	DECIBEL (LOW/HIGH)	WEIGHT ³⁾	LIST PRICE
FC510 (RCE-391A-H)	NG	5,500/10,000	67.8 / 97.8	19.2" x 19.4" x 9.6"	28 dB / 38 dB	22.1 lbs. (10 kg)	\$892
	LP	5,600/10,000					
FC824 (RCE-691TA-H)	NG	8,400/24,000	109.5 / 215.4	24" x 19" x 9.4"	28 dB / 38 dB	26.5 lbs. (12 kg)	\$1,075
	LP	8,000/22,000					

NOTE: 1) Warranty may change depending on application and use. For complete warranty details, visit www.rinnai.us/warranty or call 1-800-621-9419.
2) When ordering, please specify gas type with a "P" for Propane and a "N" for Natural Gas.
3) Weight specification is for shipping weight.

Rinnai Vent-Free Fan Convector are a supplemental heat source according to IFGC and should be used in applications as such. Codes vary from state to state. It is necessary to verify the approval of use of vent-free heaters based on local codes for your area.